

Nikolaos C. Varsakelis
Associate Professor

CURRICULUM VITAE

PERSONAL DATA

SURNAME	VARSAKELIS
NAME	NIKOLAOS
ADDRESS	Department of Economics, Aristotle University of Thessaloniki, P.O. Box 184, 54146, Thessalonmiki, GREECE
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STUDIES

1989	Doctorate in Economics, Department of Economics, Aristotelian University of Thessaloniki
1983	Master of Arts in Economics, Department of Economics, McMaster University, Canada
1981	Bachelor in Economics, Department of Economics, Aristotelian University of Thessaloniki

ACADEMIC APPOINTMENTS

2004-	Associate Professor in Industrial Policy at the Department of Economics, Aristotelian University of Thessaloniki
1998-2004	Assistant Professor in Industrial Policy at the Department of Economics, Aristotelian University of Thessaloniki
1991-1997	Lecturer in Economic Policy at the Department of Economics, Aristotelian University of Thessaloniki
1990-1992	Attaché to the Dean of City College, responsible for the

	curricula and the teaching staff.
1985-1989	Teaching Assistant at the Department of Economics, Aristotelian University of Thessaloniki
1982-1983	Teaching Assistant at the Department of Economics, McMaster University

SHORT TERM APPOINTMENTS

- 2008 Research Fellow, University of Copenhagen, Denmark (Spring)
- 2007 Research Fellow, University of Alicante, Spain (Autumn)

COURSES TAUGHT

Undergraduate Level

- Introduction to Economics I and II
- Microeconomics I and II
- Macroeconomics III (Institutional Economics)
- Theory of Economic Policy I and II
- Industrial Organization
- International Business
- Political Economy

Graduate Level

- Business Economics
- International Business
- Economics of Innovation
- Socioeconomic networks

OTHER APPOINTMENTS

1. **PTA-expert** in the field " Training and Mobility of Researchers" in the framework of the specific programme entitled "Improving the Human Research Potential and Socio-Economic Knowledge Base" since April 2002.
2. **INTAS - Project evaluator**, since 2000.
3. **Ad hoc Research Project Evaluator** for the Swiss National Science Foundation
4. **Research Project evaluator** for The Georgian National Science Foundation

5. 1989-1991 **National Consultant** for the Commission of European Communities, General Directory II, of the Commission of European Community
6. 1993, **National Consultant** for the Commission of European Communities, General Directory XV/B/4 Public Procurement.

I. RESEARCH WORK

Research work refers to industrial policy with emphasis on foreign direct investment, public procurements, and economics of innovation.

1. " Currency Substitution in a Small Open Economy: The Case of Greece, 1975 - 1984", University of Thessaloniki, Doctoral Thesis, 1989.

A. Refereed Journals and Book Chapters

1. "Factors Affecting Patentees to Start-up New Venture: Evidence from Greece." *International Journal of Entrepreneurial Behaviour and Research* Vol. 18 Iss: 5, pp.544 – 558, 2012, (with I. Goniadis).
2. "Female Entrepreneurship and economic growth" in A. Sarri and A. Trihopoulou (eds) *Female Entrepreneurship: The Greek Reality*. (with A. Sarri and E. Zikou) (in Greek)
3. "Institutional Changes and Trend Behaviour of US and Japanese FDI Flows to EU" *Transnational Corporations Journal*, Vol 19, Nr. 1, 55-69, 2010 (with E. Smaragdi, K. Katrakylidis).
4. "US Patents Abroad: Does Gravity Matter?" *Journal of Technology Transfer*, DOI 10.1007/s10961-010-9156-9, 2010 (with F. Archontakis)
5. "R&D and Tobin's q in Emerging Financial Market: The Case of the Athens Stock Exchange". *Managerial and Decision Economics*, 31, 353-361, 2010 (with E. Parcharidis)
6. "The Economy of Kastoria Prefecture" in *Society of Macedonian Studies*, 2009. (in Greek)
7. "The Misery Index in Greece during the Post War Era: Myths and Realities" in *Volume in Honour of Professor Z. Papadimitriou*. Thessaloniki, 2009. (in Greek)
8. "Capital Structure, Short Run Financial Policy and Performance in a High Uncertainty Avoidance Culture: The case of Listed Manufacturing Firms in Greece", *Journal of Applied Business Research*, Volume 24, Issue 3, September 2008, Pages 45-52 (with J. Ananiadis)
9. "Public Procurement and Foreign Direct Investment: Cross Section Analysis for France, Germany, Italy, and United

- Kingdom" *Atlantic Economic Journal*, Volume 36, Number 2 / June, 2008, 183-193 (with D. Mardas and G. Papachristou)
10. "The Economy of Florina Today" in Society of Macedonian Studies, 2007. (in Greek)
 11. "Education, Political Institutions and Innovative Activity: A Cross Country Empirical Investigation", *Research Policy*, 2006, 35, 1083-1090.
 12. "Education System and Political Institutions: Keystones of National Innovation Systems", στο J. Brox, R.E. Catterall, and P. Koveos (eds) *Structural Reform and the Transformation of Organizations and Businesses*, North Waterloo Academic Press, 2006
 13. "Foreign Direct Investment in Central and Eastern European Countries: Do Institutions Matter?", *Transnational Corporations*, 2004, Vol. 13, No. 2, 00.77-94 (with M.Pournarakis).
 14. "Foreign Direct Investment in Central and Eastern European Countries: Do Institutions Matter?" in A.P. N. Refenes ed. Quantitative Methods in Finance: In Honor of Professor Andreas Kindis. Athens: Tipothito-Dardanos.(with M. Pournarakis), 2004
 15. "National culture and its impact on the choice of managing of director in international production: the case of foreign firms in Greece" *The International Journal of Human Resources Management*, 14:2, March 2003, (with T. Kessapidou)
 16. "Integrated International Production and Economic Development in Europe: The case of Balkans" in Hayford, M, A.G. Malliaris and M.E. Malliaris eds. The Global Economy: Financial, Monetary, Trade and Knowledge Asymmetries. Chicago: APF Press, 2003 (with M. Pournarakis).
 17. "The impact of national culture on international business performance: The case of foreign firms in Greece" *European Business Review*, Vol. 14, Nr. 4, 2002, 268-276. (with T. Kessapidou).
 18. «Science Parks, High Tech Fantasies? An Analysis of the Science Parks of Greece» *Technovation* 22 (2002) pp.123-128. (with J. Bakouros and D. Mardas)
 19. "Human Capital as Determinant of the Competitive Advantage of Northern Greece" in *TOPOS*, 16, 2001, pp.15-29 (with N. Pavlidou).
 20. "The Impact of Patent Protection, Economy Openness and national Culture on R&D Investment: A Cross - Country Empirical Investigation" *Research Policy*, 30, 2001, pp.1059-1068 .
 21. "National Culture and International Competitiveness" in L.Lester Loyd ed. Issues on Competitiveness, Edward Elgar, 2000.

22. "Public Procurement Policy and the Czech Industry" στο *International Advances in Economic Research*, 1999, (with D. Mardas) Vol. 6 , No 3, Aug.2000
23. "Strategy Reorientation of Business ad Competitive Advantage: The case of Textile Industry in Northern Greece" In Present and Future of the Greek Economy, Athens Economic University, 1998 (with N. Pavlidou)
24. "Japanese Manufacturing Foreign Direct in Europe: Present Idiosyncrasies and Future Prospects", in C.C. Paraskeyopoulos ed. Global Trading Arrangements in Transition, London: Edward Elgar 1998. (with M Pournarakis and D. Mardas).
25. "Japanese FDI in Europe: An Extension of the Keiretsu Network?" In *Mid-Atlantic Journal of Business*, Vol. 34, Nr 3, December 1998 pp.190-203 (with M. Pournarakis and D. Mardas).
26. "Macroeconomic Determinants of the Foreign Direct Investment Japan, USA and elected EC Countries " *International Review of Economics and Business*, Vol XLVIV, No 2, June 1997. (with K. Katrakilidis and N. Tambakis).
27. "The Profile of Foreign Direct Investment in Greece: The Prospects Towards the Completion of The Internal Market", *Economia Internazionale*. Aug. 1996, pp. 1-14. (with D. Mardas).
28. "Foreign Direct Investment in European Union: Integrating or Disintegrating Effects?" in C.Paraskevopoulos, R. Grinspun and T. Georgakopoulos eds. Economic Integration and Public Policy in the European Union, London: Edward Elgar, 1996 (with M Pournarakis).
29. "Unions Firms and Agents in Cooperative Bargaining Game", *SPOUDAI*, Vol. 45, nr. 1-2, pp. 3-13, 1995, (with M. Thomaidis).
30. "Government, Firms and Unions in Non - Cooperative Game" in Honourary Volume for Professor S Pouloupoulos, Department of Economics, AUTH, 1994.
31. "European Integration: Prospects and Necessities for Welfare Maximization" στο "The Impact of the Single Market on the Industry of East Macedonia-Thrace Region", editors A. Lagopoulos and N. Komninos (financed by Volkswagen Stiftung Foundation), 1993.
32. "The Impact of Foreign Exchange and Non-Traded Goods on Money Demand" *SPOUDAI*, Vol. 41, No. 4, 1991.pp. 420-430.
33. Exchange Rate Dynamics and the Overshooting Hypothesis: An Empirical Testing for Canada - USA" in Economic Association of Thessaloniki, Special Edition for the 10th Anniversary, 1990. pp. 71-80.
34. "The Impact of the Single Market on Greek Industry", *European Economy*, Special Issue on Social Europe, November 1990, pp. 177-202 (with D Mardas).

C. Conferences Proceedings

1. The Economy of Thessaloniki Today and its Future Prospects: The Role of the EU" in the Panhellenic Conference Proceedings: Thessaloniki and Its Environment: Past-Present-Future. Thessaloniki, March 2003. (in Greek)
2. «The Impact of Patent Protection, Economy Openness and national Culture on R&D Investment: A Cross-Country Empirical Investigation» Proceedings of the International Conference: "Preparing the Manager of 21st Century», 2000.
3. «The Role of Foreign Direct Investment in the Economic Growth of Northern Greece» 1st Workshop on Regional Development, Sigchroni Paidia, 1999.
4. "European Integration and the Periphery of the Periphery: The Case of East - Macedonia and Thrace" Παρουσιάσθηκε στο Atti del Seminario Internazionale 1992 E Periferie D'Europa, Prospettive Regionali del Mercato Unico, **Bologna:Patron Editore, 1994, pp.223-235.**
5. "External Imbalances and the Position of Greece in the EMS" in proceedings of the 1st Congress of the Economic Society of Thessaloniki, 1991.(with E.Pournarakis), pp261-275

D. Paper Presentations and Discussant

1. "Patenting Abroad: Evidence from OECD Countries" in the 11th International Conference on Science and Technology Indicators Leiden, the Netherlands 9-11 September 2010 (with Fragiskos Archontakis)
2. "Determinants of Self- Employment Variation Across EU Regions" in the EBES Conference May, 2010, Istanbul. (with E. Zikou).
3. "Regional Exports: Main Determinants for a Peripheral European Economy". in the EBES Conference May, 2010, Istanbul.(with M. Kehagia and T. Alexandridis)
4. "European Regional Knowledge Spillovers and Technological Convergence: A Maximum Entropy Markov Model" (with K. Karantininis) in the 1st Regional Economics Workshop, Thessaloniki, October 2008
5. "US Patents Abroad: Does Gravity Matter?" International Conference of The Atlantic Economic Society, Warsaw, March, 2008. (with F. Archontakis)

6. Capital Structure, Short Run Financial Policy and Performance in a High Uncertainty Avoidance Culture: The case of Listed Manufacturing Firms in Greece, 9th Conference of the Economic Society of Thessaloniki, September 2004. (with J. Ananiadis)
7. Institutions, Internationalization and Foreign Direct Investment: The case of new and future members of EU. Conference on global asymmetries, Homerton College Cambridge, September 2003.(with M. Pournarakis)
8. Education, Political Institutions and Innovative Activity: A Cross Country Empirical Investigation, Conference on global asymmetries, Homerton College Cambridge, September 2003
9. Education, Political Institutions and Innovative Activity: A Cross Country Empirical Investigation, 24th International Congress on Intellectual Capital, Hamilton Ontario Canada, January, 2003
10. 'Foreign Direct Investment in Central and Eastern European Countries: Do Institutions Matter?' European International Business Academy Annual Conference, Athens, December 2002. (invited paper, with M. Pournarakis).
11. Education, Political Institutions and Innovative Activity: A Cross Country Empirical Investigation, 2nd International Conference of Sociology, Thessaloniki, November, 2003.
12. Discussant in the session «Experiences and new approaches to evaluating the socio-economic impacts of new technology» in Socio-Economic Impact Evaluation Workshop, Helsinki, 26-27, Νοεμβρίου 1999.
13. National Culture, Choice of Management and Business Performance in International Production: The Case of Foreign Firms in Greece», Center of International Business and Economic Research, Homerton College, Cambridge, 22-23 September 1999,(with T. Kessapidou)
14. "Public Procurement Policy and the Czech Industry" in 35th Annual Conference of the Atlantic Economic Society, Vienna, March 1999 (with D. Mardas)
15. «The Role of Foreign Direct Investment in the Economic Growth of Northern Greece» 1st Workshop on Regional Development, Sigchroni Paidia, 1999.
16. National Culture, Choice of Management and Business Performance in International Production: The Case of Foreign Firms in Greece» in Ermoupolis Seminar, July, 1998 (with T. Kessapidou).
17. «Quality Control, in Higher Education: A Mechanism for Quality Improvement» in the Conference for the Society of Knowledge: Education and Development, Thessaloniki, December, 1997.
18. "Public Procurement as Determinant of Foreign Direct Investment" (με τον with D. Mardas) in 33rd Conference of the Atlantic Economic Society, London, February 1997.

- 19.«National Culture and International Takeovers in peripheral Economies: The Case of Greece, 1989-1994» in 3rd Conference on Economic Integration in Transition, Athens, 20-24 August 1996 and in 22nd Conference of the European International Business Academy, Stockholm, 15-17 December, 1996,
- 20."Human Capital as Determinant of the Competitive Advantage of Northern Greece" in the 5th Congress of the Economic Association of Thessaloniki, 1996. (with N. Pavlidou).
- 21."Industrial Development in Macedonia and Thrace during the 20th Century". Seminar for the History of Thessaloniki, Center for the History of Thessaloniki, October 1996.
- 22.Foreign Direct Investment in the Central and Eastern European Countries: Current Situation and Future Prospects" in The Implications of Privatization in Eastern Europe, The EU, the Balkans and Beyond", Dimokritio University of Thrace and Boston College, July 1995.
- 23."The Effectiveness of Macroeconomic Policy in a Model for Small Open Economy with Multinational Enterprises", in International Conference of the Hellenic Association for Operation Research, October 1993.(with T. Moutos and M. Thomaidis).
- 24."European Integration and the Periphery of the Periphery: The Case of East - Macedonia and Thrace" in Atti del Seminario Internazionale 1992 E Periferie D'Europa, Prospettive Regionali del Mercato Unico, Lecce 1993
- 25."The Profile of Foreign Direct Investment in Greece: The Prospects Towards the Completion of The Internal Market in 18th Conference of the European International Business Academy, Reading , 13-15 December, 1992, (with D. Mardas),
- 26."External Imbalances and the Position of Greece in the EMS" in the 1st Congress of the Economic Society of Thessaloniki, 1990.
- 27."Foreign Exchange and Non-traded goods and their impact on money demand, in XX Conference of the Applied Econometric Society, Geneva, 1987.

E. Invited Speaker

1. **China University of Political Science and Law**, Beijing, "Economic Policy in Turbulence Times", October 2011.
2. **Max Planck Institute**, Economics Science Unit, Jena, Germany, "European Regional Knowledge Spillovers and Technological Convergence: A Maximum Entropy Markov Model", September 2008.
3. **University of Copenhagen**, Denmark, Department of Life Sciences, Production and Technology Unit, "European Regional Knowledge Spillovers and Technological Convergence: A Maximum Entropy Markov Model", May 2008

4. **University of Copenhagen**, Denmark, Department of Life Sciences, Production and Technology Unit, "US Patents Abroad: Does Gravity Matter?", March 2008.
5. **University of Alicante**, Spain, Department of Economics Staff Seminars: "Factors Affecting Patentees to Start-up New Venture: Evidence from Greece", November 2007.
6. **Moscow State Institute of International Relations, Russia**, Education, Political Institutions and Innovative Activity: A Cross Country Empirical Investigation, October 2006.

F. Papers Submitted for Publication

1. Dynamics of Knowledge Network Transfer (with E. Ioannidis and I. Antoniou)
2. "Regional Exports in a small peripheral European economy (with M. Kehagia, and T. Alexandridis)
3. Market Structure and Public Procurement Policy: Evidence from Selected EU Countries" (with D. Mardas).
4. "European Regional Knowledge Spillovers and Technological Convergence: A Maximum Entropy Markov Model"(with K. Karantininis) (working paper).
5. Monopolistic Power and Tobin's q as Determinants of R&D Decision: Evidence from a Small Emerging Market. (With E. G.Parcharidis and C. P. Katrakilidis).
6. "Environmental Externalities of the Regional Innovation Systems: The case of EU regions" (with V. Michou).
7. "Technology diffusion through patents registration in foreign countries: An empirical investigation in the OECD countries" (with F. Archontakis)

H. Current Research

1. "Intra and Inter - Regional Spillovers in European Unions: Is Geographical Proximity Enough?" (with K. Kalapouti)
2. Determinants of Self Employment across European Regions (with. E. Zikou)
3. More Resources for Innovation: Wealth or Waste? The case of OECD Countries (with C. Emmanoulidis and N. Petridis)
4. Income distribution in the USA: 1967-2009. Cross quartile flow of income analysis using Markov modelling (with K. Karantininis and Y. Tararas)
5. "Female entrepreneurship as a driving force of economic growth: A Cross country investigation" (with K. Sari and E. Zikou)

6. "Network analysis of patenting abroad behavior" (with B. Moussa)
7. "Network analysis of Biotechnology research projects in the FP6" (with S. Komninos and B. Moussa).

G. Research Projects

1. "Midas: The application of the Kraljic model to a public university" 2013.(GSRT)
2. "Strategic Plan for the Development of the University of Western Macedonia in Florina"(2009)
3. "Measuring the Globalization Degree of the Greek Economy and the Technological-Innovative and Research Activity for the Period 1995-2005" General Secretariat for Research and Technology, Research Coordinator.(2009)
4. "Strategic plan for the development of Western Thessaloniki Region". The project is coordinated by the Land an Urban Development Laboratory of the Aristotle University of Thessaloniki. Research Coordinator of the economics team (2009).
5. "Strategic Plan for the Development of the Rodopi Prefecture", Research coordinator of the economics team. Scientific Coordinator G. Hadjikonstantinou (2007).
6. "Evaluation of the Regional Operational Programmes of the 3rd Support Framework: Research and Technology-Tourism Industry", Ministry of Development, July 2003.
7. "Evaluation of The Greek Technological Parks" General Secretariat for Research and Technology, 2000
8. "The Impact of the Opening of The Public Procurement on the FDI Activity in EC: The Case of Greece" (with G. Kalamakidis and P. Lazarou).Financed by XV Directorate of the European Commission, 1994.

H. Ad Hoc Referee

Journals: *Research Policy, Technovation, International Journal of Technology Management, Agricultural Economics Review, Ekonomia, Science and Public Policy, International Regional Science Review, Transnational Corporations, World Economy, Technology Analysis & Strategic Management.*

I. Theses SupervisionPh.D ThesesSupervisor

1. E. Parcharidis «Economic Analysis of the R&D activity of the Listed Companies in Athens Stock Exchange” (Completed)
2. N. Kalapouti “ Exploring Knowledge diffusion”
3. B. Mousa “Exploring Knowledge diffusion in Knowledge Networks”

Member of the Committee:

1. G. Geronikolaou, « Venture Capital in Greece and EU» (completed)
2. E. Zikou “Factors affecting regional entrepreneurship”
3. E. Smaragdi. « Foreign Direct Investment in EU: The Impact of Institutional Changes».(completed)
4. Sufian Eltayeb. «Monetary Policy in a Developing Economy: The Case of Soudan».(completed)
5. T. Efthimiadis. “Central Bank Independence and Monetary Policy” University of Macedonia. (completed)
6. E. Joyce. “The role of Life Long Learning for English Teachers development” Department of English Literature (completed).

MA Theses Supervisor

1. E. Katsi. “Analysis of Concentration of the Innovative Activity across EU Regions”
2. N. Kalapouti. “The impact of the EMU on the national Misery index. An application of the Structural Break Analysis.”
3. N. Petridis. “Quality of higher education as externality in Knowledge production function”
4. I. Tararas. “Analysis of the US income distribution using Markov models”
5. V. Michou “Environment, Optimism and Productivity of Regional Innovation Systems”

II. Other Professional Activities

1. “Financing Export Activity” OPE, Komotini, December 2008
2. «The fundamental characteristics of a competitive economics curriculum” presented at the workshop for the quality of economics education organized by the Chamber of Economists of Greece, Athens, April 2001.

3. «Marketing Strategy for the Marble» in the conference organized by HELEXPO for the future of marble industry in Greece, Thessaloniki, February 2000
4. «Economic Consequences of Physical Disasters» Conference organized for the impacts of physical disasters, Thessaloniki, 1999.
5. «The Economics Departments in Human Capital development» in the conference for the future of the employment in Textile industry, Athens 1998.
6. «The role of persons with special abilities in the framework of the new globalize economy» in the European Conference of the HELIOS program, Thessaloniki, 1996
7. «Strategic plan of the Democritus University of Thrace» (with A. Lagopoulos) member of the research team, coordinator N. Komninos, 1993.
8. «European Integration and its Impact on Trade and Industry» in the conference on public policies to improve regional development, Samos, June 1993.
9. «The role of trade in the economic development of Macedonia and Thessaloniki during the 20th Century» in the ordered by the Chamber of Commerce for the 75thn Anniversary Volume, 1996

III. Books, Textbooks and Notes

1. Microeconomics: Theory and Applications. Thessaloniki, Zygos 2012 (in Greek)
2. Local Authorities and Entrepreneurship: Policies for Entrepreneurship Promotion, 2010, with C. Koutsoulianos and E. Zikou (in Greek)
3. Cases and Applications in Microeconomics, Thessaloniki, Zygos, 2001
4. Notes in Applied Economics, for the second year students, Department of Economics, Aristotle University of Thessaloniki, 2003.
5. Theory of Economic Policy: Macroeconomic Policy. Thessaloniki, Zygos, 1999

IV. Administrative Positions

1. Member of the Research Committee of the Aristotle University of Thessaloniki (2010-)
2. Member of the Committee for the Strategic Development of the Aristotle University (2010-).

3. Director of the Laboratory of Economic Analysis and Policy of the Aristotle University of Thessaloniki (2009-)
4. Director of the Division of Economic Theory and Policy, Department of Economics, Aristotle, University of Thessaloniki, 2000-2005.
5. Member of the Committee for Graduate Studies, Department of Economics, Aristotle University (2007-2010)
6. Responsible for the PhD education program of the Department of Economics, Aristotle, University of Thessaloniki, 2007-2012.
7. Member of many committees for issues like, new curriculum, research development, quality teaching, quality assurance, etc.
8. Member of the organization committee of the 1st Symposium in Economic and Business Theory and Policy. Department of Economics, Aristotle University of Thessaloniki
9. Scientific Director of the program "Diaylos" of the General Secretary of Research and Technology, Ministry of Development, "The application of Logistics in trade and industry"
10. Academic Director of a piloting program of to offer continuing education to the military staff of the Ministry of National Defense. This program was an application of a personal proposal to the ministry. After its success in our University the Ministry of National Defense decided to spread it in many regions of Greece.
11. Attaché to the Dean of City College, responsible for curricula development and staff recruitment for business and economics, 1989-1992

V. Social Activities

1. *Op-ed* for the IMERISIA financial newspaper, ad hoc articles in other newspapers and opinion blogs. Participation in TV shows and radio discussions about economic policy issues.
2. Chairman of the Board of the Economic Association of Thessaloniki, 1993-1995, 2007-2009, 2011-.
3. Chairman of the Organization and Scientific Committee of the 10th International Conference of the Economic Society of Thessaloniki, jointly organized with the Athenian Policy Forum, Toronto, Canada.(Thessaloniki, November 2006).
4. Guest speaker of many professional organizations such as The General Secretariat for Research and Technology, The Chamber of Economists, The Small Business Chamber of Athens, The Trade and Industrial Chamber of Thessaloniki, Trade and Industrial Chamber of Serres and Dramas etc.

5. Member of the board of the Economic Society of Thessaloniki, 1989-1998, 2007-.
 6. Founding Member of the European Economic Association, 1986
 7. Founding member of the International Association of Greek Economists, 1998.
 8. Member of the Organization Committee of the 1st International Congress of the Economic Society of Thessaloniki, 1990
 9. Member of the Organization Committee of the 4th International Congress Hellenic Economic Association, Thessaloniki, 1991
- Member of the Organization Committee of the 2nd International Congress of the Economic Society of Thessaloniki, 1991
10. Chairman of the Organization Committee of the 3rd International Congress of the Economic Society of Thessaloniki, 1992
 11. Member of the Organization Committee of the 4th International Congress of the Economic Society of Thessaloniki, 1994
 12. Chairman of the Organization Committee of the 6th International Congress of the Economic Society of Thessaloniki, 1998
 13. Member of the Scientific Committee for the Congress organized by the Ministry of Macedonia and Thrace for the role of Thessaloniki in the 20th and 21st century.

VI. Executive education seminars

- The Chamber of Economists of Thessalia, on financial management topics.
- The Chamber of Economists of Thrace on business administration topics
- The Chamber of Economists of Western Macedonia on financial management topics
- The Economic Society of Thessaloniki on business administration topics
- The Internal seminar offered to Nationale Nederlanden staff on organizational behavior and human resources management
- The Chamber of Trade and Industry of Serres and Dramas international business strategy for small business.
- The EEDE on business administration topics
- The Institute of Continuing Education of the National School of Public Administration on European economics
- The Ministry of Education on European Economics
- The Chamber of Economists of Thrace in Sofia Bulgaria, on business strategy of small business.
- The internal seminar of the Hellenic Post on market structures topics

VII References**Moise Sidiropoulos**

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